

Ensemble Business Software Corporate Profile



November 4, 2008

Ensemble Business Software is a Sage Software Authorized Partner dedicated exclusively to the apparel, footwear and soft goods market. Our coordinated solutions feature seamless integration of industry specific features with the world class accounting functionality of MAS 90 and MAS 200 ERP Software. We work directly with clients throughout North America and offer flexible and comprehensive solutions that may be configured for distribution, importing, warehousing, supply chain management, e-Commerce, electronic data interchange (EDI), manufacturing, screen printing and embroidery.

Our History

Ensemble was established in 1987 under the corporate name Information Associates and became a Sage Software Master Developer in 1989. Our first product line, *Apparel Associate Business Software*, was released in 1990 and in 1996 Information Associates was selected as one of four original Sage Software Vertical Marketing Partners. In 2002 Information Associates became Ensemble Business Software, a name that reflects our singular commitment to the apparel, footwear and soft goods market. In conjunction with this re-branding we introduced *Ensemble Level 3.61.100*, our next generation product line developed from the ground up based on over a decade's worth of experience providing business-enhancing solutions to hundreds of apparel industry companies – ranging from enterprising start-ups to some of the industry's corporate giants and leading brands.

Our People

The Ensemble staff averages over 10 years of experience in the design, development and deployment of apparel industry software solutions. Our principles and consultants have published numerous articles in leading industry trade periodicals such as Bobbin Magazine, Apparel Industry Magazine, Women's Wear Daily, Canadian Apparel Magazine, Supply Chain Management and American Sportswear and Knitwear Times. Our co-founders are widely regarded as industry experts as evidenced by numerous paid speaking engagements and workshops performed at industry trade shows and conferences.

Our Solutions

Ensemble is built on MAS 90 and MAS 200 from Sage Software, Inc., the industry-leading accounting, distribution, manufacturing and e-Commerce management software solution that's recommended by more CPAs and IT consultants than any other application in its class. For over a decade Ensemble has been exclusively devoted to the deployment of MAS 90 in the apparel, footwear and soft goods market. The result is a series of powerful MAS 90-based solutions with deep industry-specific functionality. None of our apparel industry competitors can match the power of MAS 90. And nobody does MAS 90 in the apparel industry better than Ensemble Business Software.

All Ensemble solution platforms share the same application functionality – from our Small Business Edition to our SQL Server-based Enterprise Edition. This means that the user experience is identical across all of our platforms – the interface, feature set, workflow, reports, etc. This coordinated design allows small and mid-market apparel companies to leverage their investment in full-featured apparel software and training as they add more users and achieve greater transaction volumes.

- **Small Business Edition** - Small apparel companies face the same unique industry challenges that large apparel companies do. That's why we've created the Ensemble Small Business Edition – an affordable turn-key solution with the same application functionality as our Standard and Enterprise editions. The Ensemble Small Business Edition allows you to configure a solution for 5 to 15 concurrent users and to leverage your investment in software and training as your company grows.
- **Standard Edition** - The Ensemble Standard Edition is ideal for configurations of 15 to 50 concurrent users. Thin client/server technology separates the program logic, processing, and data management tasks from user-interface processing tasks. All program logic, processing and data management tasks are performed on the application server, and all user interface tasks are performed using a thin client installed on the workstation. The result is less network traffic and more room for transactional growth and scalability over the long term for your business.
- **Enterprise Edition** – This Microsoft SQL Server-based platform is a robust, full-fledged implementation that has been thoughtfully created to take full advantage of the SQL features that are especially beneficial to business management software – features that enhance reliability, data integrity, scalability Open Database Connectivity (ODBC) and Online Analytical Processing.

Flexible and comprehensive solutions may be configured for a variety of business requirements:

- **Distribution & Importing** – These modules form the foundation of an apparel software solution and include Inventory Management, Sales Order, Purchase Order, Return Merchandise Authorization and Credit Card Processing.
- **Warehouse Management** - Expedite every step of the fulfillment process with Finished Goods Allocation, Multi-Bin Processing, Picking Sheet Control, Packing List Processing, Carrier Manifest and Ship Notice.

- **e-Commerce** - The Internet is always open for business. Take advantage with fully integrated, real-time solutions for Business-to-Business (B2B), Business-to-Consumer (B2C) and sales force automation applications
- **Embellishment** - Combines the sophistication of the Distribution Solution with features required by value-added producers of screen-printed and embroidered apparel merchandise including a sophisticated royalty reporting and artwork order production sub-systems.
- **EDI Processing** - Designed to provide retail supply channel vendors with the tools you need to realize productivity gains and increased business with key customers. Full-featured EDI, compliance labeling, vendor managed inventory, cataloging, public warehouse interfaces and more.
- **Manufacturing** - Increase efficiency through all stages of the production cycle with Bill of Material and Work Order modules.
- **Accounting** – All of our apparel software solutions are seamlessly integrated with world-class accounting modules - General Ledger, Accounts Receivable, Accounts Payable, Bank Reconciliation and more.
- **Business Intelligence** - Customizable report writers including Crystal Reports and integration tools work seamlessly to create an all-encompassing information management system.

Our Commitment

Ensemble Business Software is committed to helping market leaders gain competitive advantage through the deployment of industry-specific information technology. From pre-sales consulting to implementation, training and on-going product support, our objective is to become a technology partner, committed to the long-term success of our clients. Our direct client-for-life business model ensures that our products reflect the leading-edge competitive requirements of the industry. In turn, our clients benefit from Ensemble's 100% dedication to the apparel industry, our understanding of the trends that shape it and our contribution to the technologies that move it.